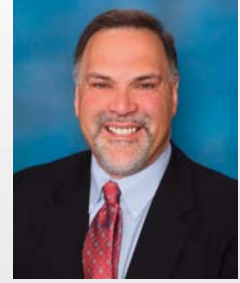




REID AND RIEGE, P.C.
COUNSELLORS AT LAW

Robert M. Mulé

Stockholder



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Robert M. Mulé practices in the areas of corporate, commercial and securities law. For over 30 years, entrepreneurs, closely held businesses, banks, private equity firms and other capital sources have worked with Bob to negotiate and close complex acquisition and financing transactions, including: leveraged business acquisitions; asset based, commercial and real estate loans; and private securities offerings. Growing and seasoned businesses, including manufacturers, distributors and financial services firms, have sought Bob's advice as their general counsel to advise and assist in forming their businesses, in dealing with customer, supplier, lender and investor relationships, and in planning for and executing the recapitalization and transition of their businesses. Since forming Connecticut's first LLC in 1993, Bob has brought his experience with LLC's (he chaired the Connecticut Bar Association subcommittee that helped draft Connecticut's Limited Liability Company Act) to the development of operating agreements and shareholder agreements that guide the governance, operation and ownership of business entities. Bob speaks frequently to business and professional groups on business formation, acquisition, financing and turnarounds.

Professional Affiliations

- Connecticut Bar Association, Business Law Section, Executive Committee and Chairman (1992-1996) of its Connecticut Limited Liability Company Act Subcommittee
- American Bar Association
- Association of Commercial Finance Attorneys
- Turnaround Management Association
- Connecticut Venture Group, Past Member
- Connecticut Business-Owners Forum, Founding Member
- Association for Corporate Growth
- The Entrepreneurship Institute of Greater Hartford, Past Member

Community Involvement and Other Pursuits

- New England Air Museum, Director
- Simsbury Town Moderator (1998-2005)

Admissions

- State of Connecticut, 1981

Education

- Boston University School of Law, J.D., 1981
- Harvard University, B.A. (*cum laude*), 1977

Practice Areas

- Business Law
- Commercial Real Estate
- Business Finance
- Business Formation & Ownership
- Business Transactions
- General Counsel
- Purchase & Sale

Robert M. Mulé continued

- Simsbury Zoning Board of Appeals, Alternate (1995-1999)
- Simsbury Charter Revision Commission, Chairman (1991-1992)
- Simsbury Planning Commission (1992-1993)
- Simsbury Affordable Housing Partnership (1990-1994)
- Farmington Valley YMCA, Past Director
- Bank of Boston Connecticut's Hartford Advisory Board, Past Member

Publications

- "Having Partners is Great; Having Disputes is Not," *Hartford Business Journal* (September 29, 2003)
- "Buying Distressed Businesses: Navigating the Legal Minefield," *Hartford Business Journal* (November 19, 2001)
- "The Letter of Intent as a Buying and Selling Tool," *Hartford Business Journal* (October 30, 2000)
- "The Fine Art of Seller Financing," *Hartford Business Journal* (October 4, 1999)
- "Greenmail Legislation — A Report of the Section on Corporations and Other Business Organizations of the Connecticut Bar Association," prepared for the Judiciary Committee of the Connecticut General Assembly (January 30, 1990)

Distinction

AV® Preeminent™ Martindale-Hubbell Peer Review Rated

Speaking Engagements

- "Tapping Into Your Company's Value," Reid and Riege Business Owners' Webinar Series (February 2012)
- "The Business Owner's Final Test...Being Prepared to Leave the Legacy You Want," Reid and Riege Business Owners' Webinar Series (December 2011)
- "Wolves at the Door: Doing Business in Today's Tough Times," Reid and Riege Breakfast Briefing Series (February 2009)
- "Selling the Family Business: Before the Dance Begins," CBIA and UConn Family Business Program (May 2007)
- "Building Valuable Companies," *Hartford Business Journal* (January 2005)
- "The Science of Buying and Selling Businesses Profitably," *Hartford*

Robert M. Mulé continued

Business Journal (November 2003)

- "Forbearance Agreements: Overview and Issues," Association of Commercial Finance Attorneys (April 2003)
- "Show Me the Money: Corporate Growth Through Venture Capital" (May 2002)
- "E-Commerce: Planning Your Move to the Net," Continuing Professional Education Forum (April, 2001)
- "Exploring Strategic Alternatives: A Conference for Growing through Acquisition and Selling," Street Smart Speakers and The Expert Network (April 2001)
- "Buying and Selling Business," Street Smart Speakers and the Expert Network (November 2000)
- "New Directions in Business Planning: Update on LLC's and LLP's," Connecticut Bar Association (November 1998)
- "Creditors Rights and Remedies at the End of the '90s," Connecticut Bar Association (October 1998)
- "New Opportunities for LLC's and LLP's," Connecticut Bar Association (August 1996)
- Chair, "Limited Liability Companies and Limited Liability Partnerships," Connecticut Bar Association (June 1995)
- "Updates in Business Law," Annual Survey of Connecticut Law sponsored by the University of Connecticut Law School Alumni Association, Inc., (February 1997 and January 1994)
- "Limited Liability Companies: The Entity of Choice in Connecticut," National Business Institute (1994, 1995 and 1996)
- "Corporate Counsel: Advising Your Client," Lorman Education Services (July 1994)
- Moderator, "The New Connecticut Limited Liability Company Act," Connecticut Bar Association (October 1993)
- "Nonbankruptcy Issues in a Business Wind Down/Shutdown," Association of Commercial Finance Attorneys (February 1991)
- Moderator, "Closing Our Doors Forever-Benefits and Issues of an Orderly Business Shutdown," Connecticut Bar Association (October 13, 1989)